



SCOTT FOLLETT

BA – Business
Based in Detroit, MI

Scott Follett has more than 30 years as a senior executive, and global business unit leader, with proven success in business turn around / transformation, new market identification, and rapid profitable growth. He has hands on experience in the development, and implementation, of structured business operating systems focused on P&L improvement through cost reduction initiatives, strategic new business development, improved customer satisfaction, talent management, price management, and a disciplined approach to KPI achievement.

Through his career Scott has proven his ability to move into unfamiliar areas and multi-cultural regions, quickly assimilate information, and set the direction for the team to move forward successfully. Scott has gained experience in multiple B2B end-use segments: Automotive, Aerospace, Construction, Service, and General Industrial.

Previous Experience

A 19 year veteran of PPG Industries Inc. Scott's last assignment was a 5 year post in Kuala Lumpur Malaysia as the GM PPG South East Asia where he had oversight of 8 business units and focused on cross business unit synergies that significantly improved revenue and established PPG in SEA emerging regions. In addition, he held the role of GM of the SEA Automotive OEM coatings. Prior to this assignment, Scott held roles as the Director of New Product Development, and he established a "services" business for the automotive and general industrial segments.

Prior to PPG, Scott had a variety of commercial roles at Freudenberg-NOK, and General Electric, Plastics.

Scott's teams described him as a highly visible and inspirational leader that demands competency, structure, and discipline while providing mentoring and support.